BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE AND FEE CHANGES, 1997

DOCKET NO. R97-1

RESPONSES OF MAGAZINE PUBLISHERS OF AMERICA WITNESS LITTLE TO INTERROGATORIES OF UNITED STATES POSTAL SERVICE (USPS/MPA-T1-1-34)

(February 5, 1998)

Pursuant to the Commission's Rules of Practice, Magazine Publishers of America hereby submits the attached responses to interrogatories propounded by USPS to witness Little (USPS/MPA-T1-1-34). Objections were filed on February 2, 1998. MPA counsel and Postal Service counsel have been engaged in constructive discussions regarding these interrogatories and the responses. Counsel have agreed that, where indicated, supplementary responses will be provided when information becomes available.

Respectfully submitted,

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Counsel

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USPS/MPA-T1-1. For each year fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide a list of publications published by Meredith Corporation Publishing Group and mailed at second-class regular or periodical regular rates.

Response:

A chart containing this information is attached hereto and designated "Response to USPS/MPA-T1-1".

Response to USPS/MPA-T1-1

| Kesponse to USFS/MFA-II- | <u> </u> | ME | REDITH | CORPOR | RATION | | | | | | | |
|-----------------------------------|--|----------------|--------------|--------------|--------------|--|--|--|--|---------------|--|------------------|
| | PL | JBLICAT | IONS MA | | | CLASS | | | | | | |
| | | | BY FIS | CAL YE | AR | | | r - | | 1 | | |
| | | | | | | 1000 | 1000 | 4000 | 4004 | 400# | 4000 | 4007 |
| | 1986 | <u>1987</u> | 1988 | <u> 1989</u> | <u> 1990</u> | <u>1991</u> | 1992 | <u>1993</u> | <u>1994</u> | 1995 | <u>1996</u> | <u>1997</u> |
| | "X" denotes years Publication produced | | | | | | | | | | | |
| AMERICAN PATCHWORK & QUILTING (4) | | | | | | | | Х | X | Х | X | X |
| BETTER HOMES AND GARDENS (1) | X | X | Х | Χ | X | X | X | Х | Х | Х | X | X |
| COUNTRY AMERICA (4) | <u> </u> | | | X | X | X | X | Х | X | Х | X | X |
| COUNTRY GARDENS (5) | | | | | | | | Ĺ | Х | Х | X | X |
| COUNTRY HOME (4) | X | Х | X | X | X | X | X | X | Х | X | Х | Х |
| CRAFT & WEAR (4) | | | | | | | | Х | Х | Х | | |
| CRAFTING FOR PROFIT (1) | | | | | | <u> </u> | | | Х | | ļ | |
| CRAFTS SHOWCASE (5) | | | | | <u> </u> | | <u> </u> | | 1 | | <u> </u> | X |
| CRAYOLA KIDS (4) | | | | | ļ | | | | X | X | X | X |
| CROSS STITCH & NEEDLEWORK (4) | <u> </u> | Х | Х | X | X | X | X | X | X | X | X | X |
| DECORATIVE WOODCRAFTS (4) | [| | | | | X | Х | X | Х | X | X | X |
| DECORATING (5) | | | | | | | ļ | | | X | X | X |
| DO IT YOURSELF (5) | ļ | | | | | | | | X | Х | X | Х |
| FAMILY MONEY (5) | | | | | | | <u></u> | - | V | - | | X |
| FLORAL & NATURE CRAFTS (4) | | | | | | | | | X | X | X | X |
| GARDEN, DECK & LANDSCAPE (5) | | | | | 1 | ļ <u>, , , , , , , , , , , , , , , , , , ,</u> | <u> </u> | | | | | x |
| GOLF FOR WOMEN (4) | | | | | X | Х | X | X | X | X | X | |
| home garden (4) | <u> </u> | | | | ļ | | | | | X | - x - | X |
| LADIES' HOME JOURNAL (1) | X | X | X | X | X | X | X | X | X | X | | ^ |
| METROPOLITAN HOME (1) | X | X | X | X | X | X | X | X | X | X | X | X |
| MIDWEST LIVING (4) | | Х | X | Χ | X | Х | | ^ - | | - | ^ - | x |
| RENOVATION STYLE (5) | | | | ., | | <u> </u> | | | | | | ^ |
| SAIL (1) | X | X | X | X | | | | - | X | | X | X |
| SUCCESSFUL FARMING (1) | X | X | Х | X | X | X | X | X | X | X | | x |
| TRADITIONAL HOME (4) | <u> </u> | | 1 | X | X | X | X | X | X | x | ^ - | |
| WEEKEND WOODWORKING PROJECTS (4) | | | X | X | X | X | X | | X | x | × | X |
| WOOD (3) | X | X | X | Χ | Χ_ | X | X | X | | - | ^ - | ^ |
| | ļ | | <u> </u> | | | | | | <u> </u> | <u> </u> | | <u> </u> |
| | Second C | lass Pendi | na: | | | | | | | | | |
| Frequency: | Family Mo | | | | | | | | | | | |
| (1) Twelve issues | | eck & Land | lacape | | | | | | | | | |
| (2) Ten issues | Renovation | | | | | | | | | | | |
| (3) Nine issues | | | - | | | | | | | | | |
| (4) Six issues | 1 | | | | | | | | | | | |
| (5) Four issues | | Lanca | | | | | | - | | | | |

USPS/MPA-TI-2. For each fiscal year (or calendar year if -fiscal year is unavailable) from 1986 to present, please for each publication listed in response to interrogatory number 1 the following information:

- (a) The number of issues mailed.
- (b) The average number of editions (versions) per issue.
- (c) An indication of the kind or type of each version.

Response:

USPS/MPA-TI-3. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the total volumes mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1. USPS/MPA-TI-4. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular required presort rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-T1-4. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular required presort rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-Ti-5. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular 3-digit city/5-digit presort rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-6. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular carrier route presort rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-7. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination delivery office discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-8. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination SCF discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-9. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular high density discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-10. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular saturation discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-II. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the required presort volumes mailed at second class regular or periodical regular prebarcoded letter size discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-12. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-13. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second class regular or periodical regular prebarcoded 3-digit letter size discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-14. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second class regular or periodical regular prebarcoded 5-digit letter size discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-15. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-16. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zones 1&2 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-17. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 3 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-18. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 4 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-19. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 5 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-20. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 6 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-21. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 7 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-22. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 8 for each publication listed in response to interrogatory number 1.

Response:

USPS/MPA-TI-23. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the average percentage of nonadvertising content mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

Response:

Magazine Publishers of America Witness Christopher Little Responses to USPS/MPA-T1-2-23

[Consisting of 2 pages (i and ii) of summary information and 21 pages of individual title information.]

[All volume figures are annual copies in thousands.]

Meredith Corporation 2nd Class Postage Zone and Presort Summary

| Includes all titles. | | | | |
|----------------------|---------|---------|---------|--------------|
| | 1994 | 1995 | 1996 | <u> 1997</u> |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 89,145 | 90,783 | 101,505 | 114,252 |
| 1 & 2 | 16,534 | 17,054 | 17,599 | 15,877 |
| 3 | 13,328 | 14,124 | 11,799 | 8,669 |
| 4 | 16,101 | 18,038 | 13,948 | 11,325 |
| 5 | 19,918 | 19,407 | 16,232 | 14,951 |
| 6 | 6,395 | 5,617 | 5,231 | 4,966 |
| 7 | 6,063 | 5,958 | 5,049 | 4,718 |
| 8 _ | 1,481 | 2,333 | 2,026 | 1,948 |
| Total | 168,965 | 173,314 | 173,389 | 176,706 |
| Level Of Presort | | | | |
| A Non-Barcode | 9,683 | 10,851 | 6,354 | 5,479 |
| A Barcode | 3,675 | 4,272 | 7,784 | 12,910 |
| B Non-Barcode | 12,816 | 19,052 | 11,404 | 9,511 |
| B Barcode | 25,749 | 25,704 | 32,141 | 33,901 |
| C | 117,043 | 113,435 | 115,706 | 114,905 |
| Total | 168,965 | 173,314 | 173,389 | 176,706 |

Meredith Corporation 2nd Class Postage Zone and Presort Summary

| Only Includes titles with | 4 years of his | tory. | | |
|---------------------------|----------------|---------|---------|-------------|
| | 1994 | 1995 | 1996 | <u>1997</u> |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 89,145 | 90,783 | 101,505 | 114,179 |
| 1 & 2 | 16,534 | 17,054 | 17,598 | 15,852 |
| 3 | 13,328 | 14,122 | 11,791 | 8,608 |
| 4 | 16,101 | 18,035 | 13,935 | 11,203 |
| 5 | 19,918 | 19,400 | 16,196 | 14,583 |
| 6 | 6,395 | 5,614 | 5,214 | 4,871 |
| 7 | 6,063 | 5,956 | 5,039 | 4,630 |
| 8 | 1,481 | 2,333 | 2,025 | 1,930 |
| Total | 168,965 | 173,297 | 173,303 | 175,856 |
| Level Of Presort | | | | |
| A Non-Barcode | 9,683 | 10,850 | 6,351 | 5,337 |
| A Barcode | 3,675 | 4,259 | 7,731 | 12,659 |
| B Non-Barcode | 12,816 | 19,052 | 11,403 | 9,449 |
| B Barcode | 25,749 | 25,701 | 32,112 | 33,569 |
| С | 117,043 | 113,435 | 115,706 | 114,842 |
| Total | 168,965 | 173,297 | 173,303 | 175,856 |

| le le | Better Homes an | nd Gardens | | |
|----------------------------|-----------------|-------------|------------|--------------|
| | 1994 | <u>1995</u> | 1996 | <u> 1997</u> |
| Frequency/Issues | 12 | 12 | 12 | 12 |
| Distribution By Zone | | | | |
| SCF | 58,800 | 59,737 | 63,558 | 65,789 |
| 1 & 2 | 4,800 | 5,051 | 6,165 | 6,603 |
| 3 | 3,120 | 3,343 | 3,366 | 3,319 |
| 4 | 2,760 | 2,749 | 2,616 | 2,729 |
| 5 | 4,560 | 3,944 | 3,993 | 4,402 |
| 6 | 1,800 | 2,065 | 2,208 | 2,448 |
| 7 | 1,200 | 1,207 | 1,221 | 1,293 |
| 8 | 600 | 579 | 564 | 533 |
| Total | 77,640 | 78,675 | 83,691 | 87,116 |
| Level Of Presort | | | | |
| A Non-Barcode | 2,065 | 2,646 | 1,983 | 2,251 |
| A Barcode | 311 | 339 | 1,605 | 2,756 |
| B Non-Barcode | 4,395 | 9,047 | 5,708 | 5,658 |
| B Barcode | 5,901 | 4,488 | 8,569 | 9,203 |
| C | 64,968 | 62,155 | 65,826 | 67,248 |
| Total | 77,640 | 78,675 | 83,691 | 87,116 |
| Editorial Percentage | 43% | 42% | 43% | 42% |
| Average Copy Weight | 0.7000 | 0.7666 | 0.8072 | 0.8552 |
| Average copy vveignt | 0.7000 | 0.7000 | 0.0072 | 0.0332 |
| Average Number of Editions | 123 | 120 | 120 | 125 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |
| | | | | |

| | Midwest Living | | | |
|----------------------------|----------------|------------|------------|-------------|
| | 1994 | 1995 | 1996 | <u>1997</u> |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| Distribution By Zone | | | | |
| SCF | 102 | 90 | 99 | 2,379 |
| 1 & 2 | 360 | 451 | 374 | 239 |
| 3 | 1,860 | 1,930 | 1,929 | 829 |
| 4 | 1,680 | 1,766 | 1,770 | 760 |
| 5 | 300 | 300 | 287 | 189 |
| 6 | 108 | 85 | 87 | 76 |
| 7 | 78 | 65 | 54 | 52 |
| 8 | 6 | 6 | 7 | 5 |
| Total | 4,494 | 4,693 | 4,607 | 4,529 |
| Level Of Presort | | | | |
| A Non-Barcode | 435 | 564 | 209 | 216 |
| A Barcode | 225 | 128 | 441 | 470 |
| B Non-Barcode | 325 | 1,143 | 472 | 497 |
| B Barcode | 809 | 494 | 1,692 | 1,020 |
| C | 2,700 | 2,364 | 1,793 | 2,326 |
| Total | 4,494 | 4,693 | 4,607 | 4,529 |
| Editorial Percentage | 48% | 47% | 46% | 47% |
| Average Copy Weight | 0.7000 | 0.7750 | 0.7583 | 0.8956 |
| Average Number of Editions | N/A | 6 | 9 | 7 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |
| | | | | |

| sues By Zone SCF 1 & 2 3 4 5 6 7 8 Total | 1994 4 | 1995 4 2 15 27 43 83 9 36 8 8 | 3 21 36 60 117 15 45 12 | 7 38 111 202 361 103 130 18 |
|---|--|---|--|---|
| Sy Zone SCF 1 & 2 3 4 5 6 7 8 Total | 12 20 28 52 8 24 | 2 15 27 43 83 9 36 | 3 21 36 60 117 15 45 | 38 111 202 361 103 130 |
| SCF 1 & 2 3 4 5 6 7 8 Total | 12 20 28 52 8 24 | 15 27 43 83 9 36 | 21 36 60 117 15 45 | 38 111 202 361 103 130 |
| SCF 1 & 2 3 4 5 6 7 8 Total | 12 20 28 52 8 24 | 15 27 43 83 9 36 | 21 36 60 117 15 45 | 38 111 202 361 103 130 |
| 1 & 2 3 4 5 6 7 8 Total | 20 28 52 8 24 | 15 27 43 83 9 36 | 21 36 60 117 15 45 | 111 202 361 103 130 |
| 3 4 5 6 7 8 Total | 28 52 8 24 8 | 43 83 9 36 8 | 60 117 15 45 12 | 202 361 103 130 18 |
| 5 6 7 8 Total | 52 8 24 <u>8</u> | 83 9 36 8 | 117 15 45 12 | 361 103 130 18 |
| 6 7 8 Total | 8 24 <u>8</u> | 9 36 8 | 15 45 12 | 103 130 18 |
| 7 8 Total | 24 8 | 36 8 | 45 12 | 130 18 |
| 8 Total | 8 | 8 | 12 | 18 |
| Total | | <u></u> | | |
| | 152 | 223 | 309 | 970 |
| sort | | | | |
| | i i | | | |
| Barcode | 37 | 67 | 55 | 143 |
| ode | 23 | 30 | 35 | 196 |
| Barcode | 3 | 17 | 11 | 65 |
| ode | 49 | 76 | 132 | 407 |
| | 40 | 33 | 76 | 159 |
| | 152 | 223 | 309 | 970 |
| centage | 65% | 64% | 69% | 68% |
| py Weight | N/A | 0.6360 | 0.6314 | 0.6371 |
| mber of Editions | 1 | 1 | 1 | |
| ions | Geographic | Geographic | Geographic | Geographic |
| | Sarcode ode centage oy Weight mber of Editions | Barcode 3 ode 49 | Barcode 3 17 ode 49 76 40 33 152 223 centage 65% 64% by Weight N/A 0.6360 mber of Editions 1 1 | Barcode 3 17 11 ode 49 76 132 40 33 76 152 223 309 centage 65% 64% 69% by Weight N/A 0.6360 0.6314 mber of Editions 1 1 1 |

| | | Floral & Nature (| CRAFTS | | |
|-------------|-------------------------|-------------------|------------|------------|------------|
| | | 1994 | 1995 | 1996 | 1997 |
| Freq | uency/issues | 6 | 6 | 6 | 6 |
| Distri | bution By Zone | | | | |
| | SCF | 6 | 11 | 9 | 6 |
| | 1 & 2 | 48 | 66 | 49 | 34 |
| | 3 | 84 | 122 | 93 | 65 |
| | 4 | 168 | 235 | 178 | 125 |
| | 5 | 300 | 425 | 310 | 214 |
| | 6 | 66 | 96 | 70 | 48 |
| | 7 | 138 | 196 | 141 | 95 |
| | 8 | 30 | 48 | 35 | 25 |
| | Total | 840 | 1,199 | 885 | 612 |
| Leve | Of Presort | | | | |
| | A Non-Barcode | 96 | 218 | 269 | 46 |
| | A Barcode | 84 | 102 | 80 | 240 |
| | B Non-Barcode | 50 | 107 | 116 | 12 |
| | B Barcode | 370 | 525 | 241 | 206 |
| | C | 240 | 247 | 179 | 108 |
| | Total | 840 | 1,199 | 885 | 612 |
| Edito | prial Percentage | 86% | 85% | 88% | 87% |
| Ave | rage Copy Weight | 0.2800 | 0.2738 | 0.2896 | 0.2857 |
| Ave | rage Number of Editions | 2 | 2 | 2 | 2 |
| | e of Editions | Geographic | Geographic | Geographic | Geographic |

| | Renovation Styl | e |
|----------------------------|-----------------|---|
| | 1997 | |
| | | |
| Frequency/Issues | 2 | |
| | | |
| Distribution By Zone | | |
| SCF | 1 | |
| 1 & 2 | 2 | |
| 3 | 16 | |
| 4 | 26 | |
| 5 | 65 | |
| 6 | 29 | |
| 7 | 20 | |
| 8 | 1 | |
| Total | 160 | |
| | | |
| Level Of Presort | | |
| A Non-Barcode | 103 | |
| A Barcode | - | |
| B Non-Barcode | 57 | |
| B Barcode | - | |
| С | - | |
| Total | 160 | |
| | | |
| Editorial Percentage | 76% | |
| | | |
| Average Copy Weight | 0.5970 | |
| | | |
| Average Number of Editions | 1 | |
| | | |
| Type of Editions | Geographic | |
| | | |
| | | |
| | | |

| | LADIES' HOME | JOURNAL | | |
|----------------------------|--------------|-------------|-------------|-------------|
| | <u>1994</u> | 1995 | 1996 | <u>1997</u> |
| Frequency/Issues | 12 | 12 | 12 | 12 |
| Distribution By Zone | | | | |
| SCF | 30,000 | 30,720 | 31,150 | 32,675 |
| 1 & 2 | 9,120 | 9,029 | 8,460 | 6,530 |
| 3 | 2,880 | 2,998 | 2,507 | 1,901 |
| 4 | 2,160 | 2,456 | 1,669 | 2,456 |
| 5 | 2,160 | 2,470 | 1,626 | 2,538 |
| 6 | 360 | 382 | 278 | 448 |
| 7 | 900 | 994 | 666 | 878 |
| 8 | 480 | 523 | 442 | 706 |
| Total | 48,060 | 49,572 | 46,798 | 48,132 |
| Level Of Presort | | | | |
| A Non-Barcode | 2,868 | 2,934 | 878 | 732 |
| A Barcode | 192 | 284 | 1,492 | 3,054 |
| B Non-Barcode | 4,986 | 5,826 | 1,572 | 568 |
| B Barcode | 4,614 | 4,826 | 6,897 | 9,197 |
| C | 35,400 | 35,702 | 35,959 | 34,581 |
| Total | 48,060 | 49,572 | 46,798 | 48,132 |
| Editorial Percentage | 45% | 40% | 41% | 43% |
| | | | | |
| Average Copy Weight | 0.7200 | 0.7190 | 0.6963 | 0.6903 |
| Average Number of Editions | N/A | N/A | N/A | 90 |
| Type of Editions | Demographic | Demographic | Demographic | Geographic |
| | | | | |

| | SUCCESSFUL | FARMING | | |
|----------------------------|-------------|-------------|-------------|-------------|
| | 1994 | <u>1995</u> | <u>1996</u> | 1997 |
| | | | | |
| Frequency/Issues | 12 | 12 | 12 | 12 |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 60 | 56 | 2,588 | 3,162 |
| 1 & 2 | 1,020 | 992 | 1,244 | 1,272 |
| 3 | 1,464 | 1,484 | 421 | 86 |
| 4 | 2,196 | 2,222 | 712 | 411 |
| 5 | 840 | 898 | 596 | 543 |
| 6 | 144 | 144 | 143 | 142 |
| 7 | 156 | 142 | 138 | 144 |
| 8 | 12 | 8 | 8 | <u> </u> |
| Total | 5,892 | 5,946 | 5,851 | 5,769 |
| Level Of Presort | | | | |
| | 257 | 196 | 179 | 208 |
| A Non-Barcode | 295 | 395 | 460 | 521 |
| A Barcode | 378 | 298 | 271 | 119 |
| B Non-Barcode | | | 1,123 | 1,165 |
| B Barcode | 1,002 | 1,144 | 3,818 | 3,756 |
| С | 3,960 | 3,913 | | |
| Total | 5,892 | 5,946 | 5,851 | 5,769 |
| Editorial Percentage | 52% | 49% | 52% | 49% |
| | | | | |
| Average Copy Weight | 0.3900 | 0.4358 | 0.4176 | 0.4243 |
| Average Number of Editions | N/A | 570 | 569 | 836 |
| | | | | |
| Type of Editions | Demographic | Demographic | Demographic | Demographic |
| | | | * | <u> </u> |
| | | | | |
| | l | | | 1 |

| | Country Home | | | |
|----------------------------|--------------|-------------|------------|------------|
| | 1994 | <u>1995</u> | 1996 | 1997 |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| Distribution By Zone | | | | |
| SCF | 18 | 6 | 1,037 | 2,834 |
| 1 & 2 | 90 | 170 | 157 | 145 |
| 3 | 498 | 610 | 489 | 295 |
| 4 | 942 | 1,685 | 1,281 | 654 |
| 5 | 1,722 | 1,390 | 1,048 | 505 |
| 6 | | 165 | 136 | 84 |
| 7 | 498 | 327 | 251 | 121 |
| 8 | 18 | 434 | 330 | 137 |
| Total | 4,524 | 4,787 | 4,729 | 4,775 |
| Level Of Presort | | | | |
| A Non-Barcode | 425 | 586 | 468 | 737 |
| A Barcode | 271 | 360 | 301 | 229 |
| B Non-Barcode | 202 | 697 | 1,275 | 1,729 |
| B Barcode | 2,126 | 1,869 | 1,525 | 1,102 |
| C | 1,500 | 1,275 | 1,160 | 978 |
| Total | 4,524 | 4,787 | 4,729 | 4,775 |
| Editorial Percentage | 53% | 47% | 52% | 49% |
| Average Copy Weight | 0.7000 | 0.8785 | 0.9011 | 1.0395 |
| Average Number of Editions | N/A | N/A | 24 | 28 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | 1 | | |

| | TRADITIONAL | HOME | | |
|----------------------------|-------------|-------------|------------|-------------|
| | 1994 | 1995 | 1996 | 1997 |
| | | | | |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 12 | 5 | 816 | 2,333 |
| 1 & 2 | 42 | 143 | 143 | 109 |
| 3 | 324 | 444 | 367 | 177 |
| 4 | 582 | 1,151 | 923 | 419 |
| 5 | 1,380 | 1,027 | 793 | 345 |
| 6 | 558 | 87 | 81 | 47 |
| 7 | 402 | 260 | 208 | 85 |
| 8 | 12 | 317 | 244 | 89 |
| Total | 3,312 | 3,434 | 3,575 | 3,604 |
| | | | | |
| Level Of Presort | | | | |
| A Non-Barcode | 461 | 335 | 286 | 225 |
| A Barcode | 199 | 232 | 273 | 369 |
| B Non-Barcode | 270 | 304 | 808 | 504 |
| B Barcode | 1,590 | 1,660 | 1,275 | 1,465 |
| C | 792 | 903 | 933 | 1,041 |
| Total | 3,312 | 3,434 | 3,575 | 3,604 |
| | | | | |
| Editorial Percentage | 57% | 51% | 52% | 50% |
| Average Copy Weight | 0.6600 | 0.7966 | 0.8351 | 0.9758 |
| П | | | | |
| Average Number of Editions | 34 | 34 | 40 | 55 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| 1 She of Editions | Goographic | Goograpiilo | Coograpino | - oogiapine |
| | <u> </u> | | | |
| | | | | |

| | WOOD | | | |
|----------------------------|------------|------------|------------|------------|
| | 1994 | 1995 | 1996 | 1997 |
| Frequency/Issues | 9 | 9 | 9 | 9 |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 9 | 10 | 1,053 | 2,320 |
| 1 & 2 | 378 | 408 | 280 | 179 |
| 3 | 738 | 790 | 544 | 304 |
| 4 | 1,305 | 1,387 | 1,023 | 706 |
| 5 | 1,422 | 1,495 | 1,124 | 767 |
| 6 | 243 | 265 | 245 | 193 |
| 7 | 657 | 695 | 474 | 255 |
| 8 | 117 | 124 | 86 | 78 |
| Total | 4,869 | 5,174 | 4,829 | 4,802 |
| | | | | |
| Level Of Presort | 404 | 400 | 200 | 400 |
| A Non-Barcode | 134 | 468 | 223 771 | 138 |
| A Barcode | 487 | 508 | | 1,067 |
| B Non-Barcode | 779. | 437 | 179 | 18 |
| B Barcode | 2,435 | 2,877 | 3,072 | 3,098 |
| C | 1,035 | 884 | 584 | 481 |
| Total | 4,869 | 5,174 | 4,829 | 4,802 |
| Editorial Percentage | 63% | 61% | 62% | 57% |
| Average Copy Weight | 0.4200 | 0.4706 | 0.4703 | 0.4976 |
| A | | | | |
| Average Number of Editions | 2 | 2 | 2 | 2 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |
| | | - | | |

| | COUNTRY AME | RICA | | |
|----------------------------|--------------|-------------|-------------|-------------|
| | <u> 1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> |
| | | | | |
| Frequency/Issues | 10 | 10 | 8 | 6 |
| Distribution By Zone | | | | |
| SCF | 60 | 62 | 1,105 | 2,576 |
| 1 & 2 | 250 | 264 | 214 | 132 |
| 3 | 1,250 | 1,260 | 898 | 373 |
| 4 | 2,400 | 2,443 | 1,762 | 744 |
| 5 | 3,800 | 3,847 | 2,704 | 1,055 |
| 6 | 1,300 | 1,284 | 903 | 333 |
| 7 | 800 | 793 | 536 | 163 |
| 8 | 30 | 29 | 30 | 21 |
| Total | 9,890 | 9,982 | 8,152 | 5,397 |
| Lavel Of Bresset | | | | |
| Level Of Presort | 1,060 | 1,076 | 658 | 185 |
| A Non-Barcode | 890 | 1,070 | 980 | 1,289 |
| A Barcode B Non-Barcode | 741 | 344 | 220 | 58 |
| B Barcode | 3,659 | 4,250 | 3,774 | 2,682 |
| C | 3,540 | 3,262 | 2,520 | 1,183 |
| | | | 8,152 | 5,397 |
| Total | 9,890 | 9,982 | 0,132 | 5,381 |
| Editorial Percentage | 48% | 54% | 62% | 55% |
| Average Copy Melaht | 0.4800 | 0.5108 | 0.4336 | 0.5338 |
| Average Copy Weight | 0.4000 | 0.3100 | 0.4350 | 0.000 |
| Average Number of Editions | 3 | 3 | 3 | 3 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |
| | | | | |

| GOLF for WOM | L.17 | | |
|--------------|--|--|--|
| 1994 | <u>1995</u> | 1996 | <u>1997</u> |
| | | | |
| 6 | 6 | 6 | . 6 |
| | | | |
| 18 | 17 | 18 | 18 |
| 102 | 115 | 120 | 124 |
| 180 | 203 | 211 | 214 |
| 270 | 307 | 313 | 317 |
| 540 | 646 | 662 | 683 |
| 162 | 165 | 167 | 185 |
| 282 | 280 | 281 | 284 |
| 18 | 79 | <u>77</u> | 79 |
| 1,572 | 1,812 | 1,849 | 1,904 |
| | | | |
| 66 | 56 | 41 | 43 |
| 126 | 148 | 120 | 217 |
| 71 | 56 | 60 | 33 |
| 409 | 472 | 424 | 515 |
| 900 | 1,080 | 1,204 | 1,096 |
| 1,572 | 1,812 | 1,849 | 1,904 |
| 58% | 54% | 52% | 53% |
| | | | |
| 0.5000 | 0.5639 | 0.5805 | 0.6271 |
| 4 | 4 | 5 | 5 |
| Geographic | Geographic | Geographic | Geographic |
| | | | |
| | 18 102 180 270 540 162 282 18 1,572 66 126 71 409 900 1,572 58% | 18 17 102 115 180 203 270 307 540 646 162 165 282 280 18 79 1,572 1,812 66 56 126 148 71 56 409 472 900 1,080 1,572 1,812 58% 54% 0.5000 0.5639 | 18 17 18 102 115 120 180 203 211 270 307 313 540 646 662 162 165 167 282 280 281 18 79 77 1,572 1,812 1,849 66 56 41 126 148 120 71 56 60 409 472 424 900 1,080 1,204 1,572 1,812 1,849 58% 54% 52% 0.5000 0.5639 0.5805 |

| | AMERICAN PAT | UILTING | | |
|----------------------------|--------------|------------|------------|-----------|
| | 1994 | 1995 | 1996 | 1997 |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| Distribution By Zone | | | | · |
| SCF | 6 | 9 | 9 | 9 |
| 1 & 2 | 48 | 47 | 47 | 49 |
| 3 | 96 | 92 | 94 | 97 |
| 4 | 168 | 164 | 163 | 166 |
| 5 | 258 | 253 | 243 | 245 |
| 6 | 60 | 57 | 57 | 58 |
| 7 | 126 | 125 | 124 | 130 |
| 8 | 30 | 31 | 30 | 31 |
| Total | 792 | 778 | 767 | 785 |
| Level Of Presort | | | | |
| A Non-Barcode | 171 | 153 | 104 | 28 |
| A Barcode | 111 | 80 | 140 | 255 |
| B Non-Barcode | 4.1 | 42 | 36 | 4 |
| B Barcode | 253 | 244 | 253 | 242 |
| C | 216 | 259 | 234 | 256 |
| Total | 792 | 778 | 767 | 785 |
| Editorial Percentage | 82% | 80% | 75% | 78% |
| Average Copy Weight | 0.2800 | 0.2809 | 0.3602 | 0.3602 |
| Average Number of Editions | 2 | 2 | 2 | |
| Type of Editions | Geographic | Geographic | Geographic | Geographi |
| | | | | |

| Crayola Kids | | | |
|--------------|---|---|--|
| 1994 | 1995 | <u>1996</u> | <u>1997</u> |
| | | | |
| 6 | 6 | 6 | 6 |
| | | | |
| 12 | 20 | 22 | 28 |
| 90 | 135 | 149 | 190 |
| 138 | 208 | 231 | 306 |
| 234 | 357 | 399 | 549 |
| 498 | 781 | 893 | 1,144 |
| 84 | 127 | 154 | 208 |
| 168 | 249 | 302 | 389 |
| 48 | <u>75</u> | 88 | 105 |
| 1,272 | 1,952 | 2,238 | 2,919 |
| | | | |
| 272 | 446 | 457 | 96 |
| | | | 498 |
| | | | 157 |
| | | | 1,227 |
| 1 | 553 | 784 | 941 |
| 1,272 | 1,952 | 2,238 | 2,919 |
| | | | |
| 75% | 72% | /6%> | 66% |
| 0.2800 | 0.4177 | 0.3542 | 0.4415 |
| 8 | 8 | 7 | |
| Geographic | Geographic | Geographic | Geographic |
| | | | |
| | 1994 6 12 90 138 234 498 84 168 48 1,272 76 155 229 540 1,272 75% 0.2800 | 1994 1995 6 6 6 90 135 138 208 234 357 498 781 84 127 168 249 48 75 1,272 1,952 272 446 76 148 155 304 229 501 540 553 1,272 1,952 75% 72% 0.2800 0.4177 | 1994 1995 1996 6 6 6 90 135 149 138 208 231 234 357 399 498 781 893 84 127 154 168 249 302 48 75 88 1,272 1,952 2,238 272 446 457 76 148 62 155 304 392 229 501 543 540 553 784 1,272 1,952 2,238 75% 72% 76% 0.2800 0.4177 0.3542 8 8 7 |

| | 1994 | <u>1995</u> | <u>1996</u> | 1997 |
|----------------------------|------------|-------------|-------------|------------|
| | | | | |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| Distribution By Zone | | | | |
| SCF | 24 | 22 | 19 | 22 |
| 1 & 2 | 96 | 87 | 78 | 105 |
| 3 | 510 | 448 | 395 | 305 |
| 4 | 900 | 783 | 690 | 557 |
| 5 | 1,620 | 1,386 | 1,210 | 954 |
| 6 | 660 | 575 | 510 | 317 |
| 7 | 420 | 370 | 324 | 303 |
| 8 | 30 | 29 | 26 | 47 |
| Total | 4,260 | 3,700 | 3,252 | 2,610 |
| | | | | |
| Level Of Presort | | | | 105 |
| A Non-Barcode | 979 | 792 | 220 | 195 |
| A Barcode | 341 | 314 | 754 | 828 |
| B Non-Barcode | 295 | 371 | 74 | 13 |
| B Barcode | 2,045 | 1,798 | 1,996 | 1,327 |
| C | 600 | 425 | 208 | 247 |
| Total | 4,260 | 3,700 | 3,252 | 2,610 |
| Editorial Percentage | 80% | 76% | 76% | 77% |
| Average Copy Weight | 0.2200 | 0.2568 | 0.3071 | 0.345 |
| Average Number of Editions | 3 | 3 | 3 | 3 |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |

| | Decorative WOO | DCRAFTS | | |
|----------------------------|----------------|-------------|-------------|-------------|
| | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> |
| | | | | |
| Frequency/Issues | 6 | 6 | 6 | 6 |
| Listribution By Zone | | | | |
| SCF | 18 | 16 | 18 | 19 |
| 1 & 2 | 78 | 80 | 92 | 97 |
| 3 | 162 | 156 | 176 | 186 |
| 4 | 300 | 274 | 318 | 339 |
| 5 | 450 | 426 | 477 | 505 |
| 6 | 96 | 94 | 110 | 121 |
| 7 | 210 | 206 | 234 | 260 |
| 8 | 42 | 42 | 43 | 45 |
| Total | 1,356 | 1,294 | 1,468 | 1,572 |
| Level Of Broad | | | | |
| Level Of Presort | 224 | 302 | 281 | 77 |
| A Non-Barcode | 331 | 100 | 105 | 529 |
| A Barcode | 114 | 58 | 199 | 14 |
| B Non-Barcode | 258 | 454 | 455 | 511 |
| B Barcode C | 612 | 380 | 428 | 441 |
| | | | | |
| Total | 1,356 | 1,294 | 1,468 | 1,572 |
| Editorial Percentage | 84% | 79% | 78% | 79% |
| Average Copy Weight | 0.2800 | 0.2866 | 0.3179 | 0.3141 |
| Average Number of Editions | 2 | 2 | 2 | |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |

| | Do It Yourself Id | eas for Your Ho | me & Garden | |
|----------------------------|-------------------|-----------------|-------------|------------|
| | 1994 | <u>1995</u> | 1996 | 1997 |
| | | | | |
| Frequency/Issues | 4 | 4 | 4 | 4 |
| Sind the discrete | | | | |
| Distribution By Zone | | | | |
| SCF | | | | 2 |
| 1 & 2 | | 1 7 | 5 | 6 |
| 3 | 4 8 | | 34 | 40 |
| 5 | | 13 | 58 | 69 |
| 6 | 16 8 | 29 | 113 50 | 133 |
| 7 | 4 | 14 | 40 | 60 |
| 8 | | <u>11</u> | 2 | 48 2 |
| | | i . | | |
| Total | 40 | 76 | 303 | 360 |
| Level Of Presort | | | | |
| A Non-Barcode | 24 | 11 | 40 | 17 |
| A Barcode | 4 | 41 | 112 | 141 |
| B Non-Barcode | 10 | 1 | 10 | - 111_ |
| B Barcode | 2 | 23 | 141 | 202 |
| C | - | - | - | - |
| Total | 40 | 76 | 303 | 360 |
| | | | | |
| Editorial Percentage | 82% | 83% | 83% | 84% |
| Average Copy Weight | 0.2800 | 0.4735 | 0,4715 | 0.4700 |
| | | | | |
| Average Number of Editions | 1 | 1 | 1 | |
| Type of Editions | Geographic | Geographic | Geographic | Geographic |
| | | | | |
| | | | | |
| <u> </u> | <u> </u> | | | |

| | family Money | | |
|----------------------------|--------------|---|---|
| | 1997 | | |
| | | | |
| Frequency/Issues | 2 | | |
| | | | |
| Distribution By Zone | | | |
| SCF | 71 | | 1 |
| 1 & 2 | 17 | | |
| 3 | 21 | | |
| 4 | 54 | | |
| 5 | 211 | | |
| 6 | 30 | | |
| 7 | 38 | | |
| 8 | 13 | | |
| Total | 455 | | |
| | | | |
| Level Of Presort | | | |
| A Non-Barcode | 15 | | |
| A Barcode | 114 | | |
| B Non-Barcode | 5 | | |
| B Barcode | 258 | | |
| C | 63 | | |
| Total | 455 | | |
| | | | |
| Editorial Percentage | 57% | | |
| | | | |
| Average Copy Weight | 0.5657 | | |
| | | | |
| Average Number of Editions | 4 | · | |
| | | | |
| Type of Editions | Geographic | | |
| | | | |
| | | | |
| | | | |

| | Decorating | | Ţ. | |
|----------------------------|------------|------------|------------|--|
| | 1995 | 1996 | 1997 | |
| | | | | |
| Frequency/Issues | 2 | 4 | 4 | |
| | | | | |
| Distribution By Zone | | | | |
| SCF | - | - | • | |
| 1 & 2 | - | 1 | 1 | |
| 3 | 2 | 8 | 11 | |
| 4 | 3 | 13 | 19 | |
| 5 | 7 | 36 | 52 | |
| 6 | 3 | 17 | 24. | |
| 7 | 2 | 10 | 14 | |
| 8 | <u> </u> | 1 | 1 | |
| Total | 17 | 86 | 122 | |
| | | | | |
| Level Of Presort | | | | |
| A Non-Barcode | 1 | 3 | 10 | |
| A Barcode | 13 | 53 | 60 | |
| B Non-Barcode | - | 1 | - | |
| B Barcode | . 3 | 29 | 52 | |
| C | | . | | |
| Total | 17 | 86 | 122 | |
| | | | | |
| Editorial Percentage | 75% | 75% | 78% | |
| Average Copy Weight | 0.5021 | 0.5178 | 0.5204 | |
| Triviago oopj avoigni | 0,3021 | | | |
| Average Number of Editions | 1 | 1 | 1 | |
| Type of Editions | Geographic | Geographic | Geographic | |
| Type or Editions | | 3 | | |
| | | | | |
| | | | | |

| | Gardens, Decks | & Landscapes | |
|----------------------------|----------------|--------------|--|
| | <u>1997</u> | | |
| | | | |
| Frequency/Issues | 4 | | |
| | | | |
| Distribution By Zone | | | |
| SCF | - | | |
| 1 & 2 | - | ~ V., | |
| 3 | . 3 | | |
| 4 | 6 | | |
| 5 | 12 | | |
| 6 | 5 | | |
| 7 | 4 | | |
| 8 | | | |
| Total | 30 | | |
| | | | |
| Level Of Presort | | | |
| A Non-Barcode | 7 | | |
| A Barcode | 20 | | |
| B Non-Barcode | - | | |
| B Barcode | 3 | | |
| C | | | |
| Total | 30 | | |
| | | | |
| Editorial Percentage | 80% | | |
| | | | |
| Average Copy Weight | 0.5007 | | |
| | | | |
| Average Number of Editions | 1 | | |
| | | | |
| Type of Editions | Geographic | | |
| | | | |
| | | | |
| | | | |

| | Crafts Showcas | e | | |
|----------------------------|----------------|-------------|--------------|--------------|
| | 1997 | | | |
| | | | | |
| Frequency/Issues | 4 | | | |
| | | | | |
| Distribution By Zone | | | | |
| SCF | 1 | | | |
| 1 & 2 | 5 | | | |
| 3 | 10 | | - | |
| 4 | 17 | | | |
| 5 | 28 7 | | | |
| 6 | | | | |
| 4 | 12 | | | |
| 8 | | | | |
| Total | 83 | | | |
| | | | | |
| Level Of Presort | | | | |
| A Non-Barcode | 7 | | | |
| A Barcode | 57 | - | | |
| B Non-Barcode | - 46 | | | |
| B Barcode | 19 | | | |
| С | • | | | |
| Total | 83 | | | |
| | | | | |
| Editorial Percentage | 45% | | | |
| | | | ļ | |
| Average Copy Weight | 0.6609 | | | |
| | | | | <u> </u> |
| Average Number of Editions | 1 | | | |
| | | | | |
| Type of Editions | Geographic | | | |

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-24. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets Mixed-BMC pallets.

Response:

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-25. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per pallet by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets Mixed-BMC pallets.

Response:

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-26. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average pallet weight by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets Mixed-BMC pallets.

Response:

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-27. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

Response:

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-28. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per sack by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

Response:

Magazine Publishers of America Witness Christopher Little Responses to USPS/MPA-T1-24-28

[Consisting of 12 pages of information regarding Better Homes and Gardens and 6 pages of information regarding Country America.]

BHG JAN97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|---------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 498381 | 970 | 4864827 | 107264 | 21228 | 2498 | 5495168 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 1128 | 970 | 2673 | 670 | 231 | 278 | 5950 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 603.48 | 518.95 | 1430.06 | 358.45 | 123.585 | 148.73 | 3183.25 |
| | Total Pallets | 442 | 1 | 1820 | 160 | 92 | 9 | 2524 |
| USPS/MPA-T1-27 | Copies in Sacks | 13450 | 4284 | 17454 | 0 | 6671 | 8671 | 50530 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 34 | 29 | 41 | 0 | 54 | 33 | 191 |
| | Total Sacks | 396 | 148 | 426 | 0 | 124 | 263 | 1355 |

BHG FEB97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|---------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 1962708 | 1699 | 4357026 | 63813 | 31345 | 7983 | 6424574 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 886 | 850 | 1898 | 483 | 490 | 1331 | 5938 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 726.52 | 697 | 1556.36 | 396.06 | 401.8 | 1091.42 | 4869.16 |
| | Total Pallets | 2215 | 2 | 2296 | 132 | 64 | 6 | 4715 |
| USPS/MPA-T1-27 | Copies in Sacks | 4307 | 4010 | 12851 | 0 | 25260 | 12738 | 59166 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 23 | 20 | 30 | 0 | 40 | 39 | 152 |
| | Total Sacks | 187 | 201 | 428 | 0 | 632 | 327 | 1774 |

BHG MAR97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|-------|---------|---------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2785319 | 72571 | 3517196 | 37129 | 17525 | 2370 | 6432110 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 752 | 477 | 1471 | 360 | 417 | 1185 | 4662 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 789.6 | 500.85 | 1544.55 | 378 | 437.85 | 1244.25 | 4895.1 |
| | Total Pallets | 3704 | 152 | 2391 | 103 | 42 | 2 | 6394 |
| USPS/MPA-T1-27 | Copies in Sacks | 2246 | 3190 | 9010 | 0 | 4662 | 9465 | 28573 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 17 | 16 | 23 | 0 | 26 | 36 | 118 |
| | Total Sacks | 132 | 199 | 392 | . 0 | 179 | 263 | 1165 |

BHG APR97

| | | CARRIER | | | | | MIXED | *** |
|----------------|------------------------|---------|---------|---------|---------|---------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2903845 | 122191 | 3452502 | 44939 | 34287 | 7666 | 6565430 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 753 | 493 | 1459 | 374 | 490 | 1533 | 5102 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 778.602 | 509.762 | 1508.61 | 386.716 | 506.66 | 1585.122 | 5275.468 |
| | Total Pallets | 1214 | 53 | 771 | 120 | 3 | 1 | 2162 |
| USPS/MPA-T1-27 | Copies in Sacks | 2392 | 2291 | 4478 | 0 | 11342 | 10116 | 30619 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 16 | 18 | 17 | 0 | 28 | 40 | 119 |
| | Total Sacks | 150 | 127 | 263 | 0 | 405 | 253 | 1198 |

BHG MAY97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|---|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2552469 | 28154 | 3915684 | 50442 | 71316 | 20011 | 6638076 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 807 | 494 | 1648 | 394 | 517 | 1668 | 5528 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 750.51 | 459.42 | 1532.64 | 366.42 | 480.81 | C BMC/ADC 6 20011 7 1668 1 1551.24 8 12 3 9049 6 36 | 5141.04 |
| | Total Pallets | 3163 | 57 | 2376 | 128 | 138 | 12 | 5874 |
| USPS/MPA-T1-27 | Copies in Sacks | 3002 | 1787 | 13406 | 0 | 6153 | 9049 | 33397 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 20 | 18 | 25 | 0 | 36 | 36 | 135 |
| | Total Sacks | 150 | 99 | 536 | 0 | 171 | 251 | 1208 |

BHG JUN97

| | | CARRIER | | | | 4 | MIXED | |
|----------------|------------------------|---------|---------|---------|---------|---------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2320588 | 27166 | 3816788 | 48636 | 55005 | 17309 | 6285492 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 786 | 503 | 1630 | 392 | 500 | 1574 | 5385 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 728.622 | 466.281 | 1511.01 | 363.384 | 463.5 | 1459.098 | 4991.895 |
| | Total Pallets | 2952 | 54 | 2342 | 124 | 110 | 11 | 5593 |
| USPS/MPA-T1-27 | Copies in Sacks | 3317 | 1969 | 8500 | 0 | 14047 | 10452 | 38285 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 20 | 21 | 17 | 0 | 29 | 35 | 122 |
| | Total Sacks | 166 | 94 | 500 | 0 | 484 | 299 | 1543 |

| ****** | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|---------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2135224 | 0 | 4245887 | 51722 | 39597 | 10343 | 6482773 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 863 | 0 | 1814 | 457 | 535 | 1724 | 5393 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 759.44 | 0 | 1596.32 | 402.16 | 470.8 | 1517.12 | |
| <u> </u> | Total Pallets | 2474 | 0 | 2341 | 113 | 74 | 6 | 5008 |
| USPS/MPA-T1-27 | Copies in Sacks | 4473 | 2148 | 4074 | 0 | 11782 | 10535 | 33012 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 22 | 23 | 21 | 0 | 30 | 29 | 125 |
| | Total Sacks | 203 | 93 | 194 | 0 | 393 | 363 | 1247 |

BHG AUG97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|---------|---------|----------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 1672823 | 0 | 4178687 | 75603 | 109623 | 29312 | 6066048 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 837 | 0 | 1835 | 463 | 571 | 1954 | 5660 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 734.049 | 0 | 1609.3 | 406.051 | 500.767 | 1713.658 | 4963.82 |
| | Total Pallets | 1999 | 0 | 2277 | 163 | 192 | 15 | 4646 |
| USPS/MPA-T1-27 | Copies in Sacks | 5062 | 3175 | 12067 | 0 | 17578 | 12245 | 50127 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 23 | 22 | 24 | 0 | 32 | 36 | 137 |
| | Total Sacks | 220 | 144 | 503 | 0 | 549 | 340 | 1757 |

BHG SEP97

| | | CARRIER | · | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|---------|---------|----------|----------|
| <u> </u> | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2488716 | 49145 | 3771120 | 77707 | 123372 | 43684 | 6553744 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 780 | 592 | 1591 | 413 | 482 | 1899 | 5757 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 762.06 | 578.384 | 1554.41 | 403.501 | 470.914 | 1855.323 | 5,624.59 |
| | Total Pallets | 3191 | 83 | 2370 | 188 | 256 | 23 | 6111 |
| USPS/MPA-T1-27 | Copies in Sacks | 2420 | 1795 | 26819 | 0 | 12416 | 7496 | 50946 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 19 | 18 | 25 | 0 | 38 | 32 | 132 |
| | Total Sacks | 127 | 100 | 1073 | 0 | 327 | 234 | 386 |

| i | 1 | CARRIER | | | | _ | MIXED | |
|----------------|------------------------|---------|---------|---------|-------|---------|---------|---------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2949857 | 147528 | 3219537 | 94408 | 89487 | 23457 | 6524274 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 710 | 490 | 1348 | 396 | 481 | 1564 | 4989 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 816.5 | 563.5 | 1550.2 | 455.4 | 553.15 | 1798.6 | 5737.35 |
| | Total Pallets | 4155 | 301 | 2388 | 238 | 186 | 15 | 7284 |
| USPS/MPA-T1-27 | Copies in Sacks | 1796 | 2144 | 21695 | 0 | 19411 | 5622 | 50668 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 16 | 17 | 19 | 0 | 29 | 30 | 111 |
| | Total Sacks | 112 | 126 | 1142 | 0 | 669 | 187 | 2237 |

BHG NOV97

| | <u></u> | CARRIER | | | | } | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|----------|---------|
| · | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 1459672 | 121785 | 2940729 | 133272 | 145768 | 46730 | 4847956 |
| USPS/MPA-T1-25 | Avg. Pieces per pailet | 587 | 432 | 1224 | 376 | 386 | 1558 | 4563 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 704.4 | 518.4 | 1468.8 | 451.2 | 463.2 | 1869.6 | 5475.6 |
| | Total Pallets | 2487 | 282 | 2403 | 354 | 378 | 30 | 5933 |
| USPS/MPA-T1-27 | Copies in Sacks | 2339 | 2702 | 36941 | 0 | 22037 | 6902 | 70921 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 15 | 16 | 21 | 0 | 24 | 32 | 108 |
| | Total Sacks | 156 | 169 | 1759 | 0 | 918 | <u> </u> | 3218 |

BHG DEC97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|--------|---------|---------|---------|
| ····· | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 2018359 | 4131 | 4143740 | 174508 | 134948 | 31265 | 6506951 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 829 | 590 | 1761 | 504 | 496 | 1563 | 5743 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 727 | 517 | 1544 | 442 | 435 | 1371 | 5036 |
| | Total Pallets | 2435 | 7 | 2353 | 346 | 272 | 20 | 5433 |
| USPS/MPA-T1-27 | Copies in Sacks | 4331 | 2235 | 10318 | 0 | 6647 | 6878 | 30409 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 22 | 21 | 19 | 0 | 21 | 23 | 106 |
| | Total Sacks | 197 | 106 | 543 | 0 | 317 | 299 | 1462 |

CTRY AMER FEB-MAR 97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|----------|----------|---------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 649549 | 136358 | 44458 | 830365 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | 0 | 1412 | 718 | 2964 | 5094 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 0 | 0 | 0 | 791.4966 | 402.4749 | 1661.47 | 2855.442 |
| | Total Pallets | 0 | 0 | 0 | 460 | 190 | 15 | 665 |
| USPS/MPA-T1-27 | Copies in Sacks | 20 | 60 | 14952 | 0 | 38515 | 12867 | 66414 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 20 | 30 | 27 | 0 | 44 | 52 | 173 |
| | Total Sacks | 1 | 2 | 554 | 0 | 875 | 247 | 1680 |

CTRY AMER APR-MAY 97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|----------|----------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 620064 | 161299 | 45147 | 826510 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | 0 | 1393 | 827 | 2822 | 5042 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 0 | 0 | 0 | 781.1944 | 463.7816 | 1582.578 | 2827.554 |
| | Total Pallets | 0 | 0 | 0 | 445 | 195 | 16 | 656 |
| USPS/MPA-T1-27 | Copies in Sacks | 0 | 0 | 25178 | 0 | 42893 | 11161 | 79232 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 0 | 0 | 31 | 0 | 45 | 42 | 118 |
| | Total Sacks | 0 | O | 812 | 0 | 953 | 266 | 2031 |

CTRY AMER JUN-JUL 97

| | | CARRIER | | | | | MIXED | |
|----------------------|------------------------|---------|---------|---------|---------|---------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 642420 | 105823 | 33698 | 781941 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | 0 | 1643 | 936 | 3063 | 5642 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 0 | 0 | 0 | 734.421 | 418.392 | 1369.161 | 2521.974 |
| USF 0/1011 /4-1 1-20 | Total Pallets | 0 | 0 | 0 | 391 | 113 | 11 | 515 |
| USPS/MPA-T1-27 | Copies in Sacks | 128 | 702 | 45878 | 0 | 55313 | 10476 | 112497 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 43 | 44 | 34 | 0 | 48 | 39 | 208 |
| USF 6/1411-74-1 1-20 | Total Sacks | 3 | 16 | 1349 | 0 | 1152 | 269 | 2789 |

CTRY AMER AUG-SEP 97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|----------|----------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 592003 | 78198 | 23924 | 694125 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | . 0 | 1579 | 899 | 3418 | 5896 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 0 | 0 | 0 | 737.8667 | 420.1027 | 1597.231 | 2755.201 |
| | Total Pallets | 0 | 0 | 0 | 375 | 87 | 7 | 469 |
| USPS/MPA-T1-27 | Copies in Sacks | 0 | 166 | 38019 | 0 | 73300 | 11448 | 122933 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 0 | 28 | 32 | 0 | 16 | 9 | 85 |
| "L" - | Total Sacks | 0 | 6 | 1188 | 0 | 4581 | 1272 | 7047 |

CTRY AMER OCT-NOV 97

| · · · · · · · · · · · · · · · · · · · | | CARRIER | | | | | MIXED | |
|---------------------------------------|------------------------|---------|---------|---------|----------|---------|----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 440561 | 217559 | 56837 | 714957 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | 0 | 985 | 880 | 3343 | 5208 |
| USPS/MPA-T1-26 | Avg. Pallet Weight | 0 | 0 | 0 | 524.7095 | 468.776 | 1780.816 | 2774.302 |
| | Total Pallets | 0 | 0 | 0 | 447 | 247 | 17 | 711 |
| USPS/MPA-T1-27 | Copies in Sacks | 20 | 4233 | 93971 | 0 | 98535 | 14678 | 211437 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 20 | 29 | 35 | 0 | 58 | 42 | 184 |
| | Total Sacks | 1 | 146 | 2685 | 0 | 1699 | 349 | 4880 |

CTRY AMER DEC-HOL 97

| | | CARRIER | | | | | MIXED | |
|----------------|------------------------|---------|---------|---------|---------|----------|-----------|----------|
| | | ROUTE | 5-DIGIT | 3-DIGIT | SCF | ADC/SDC | BMC/ADC | TOTALS |
| USPS/MPA-T1-24 | Copies on Pallets | 0 | 0 | 0 | 439840 | 231637 | 56503 | 727980 |
| USPS/MPA-T1-25 | Avg. Pieces per pallet | 0 | 0 | 0 | 1105 | 1038 | 3766 | 5909 |
| USPS/MPA-T1 26 | Avg. Pallet Weight | 0 | 0 | 0 | 484.432 | 455.0592 | 1651.0144 | 2590.506 |
| | Total Pallets | 0 | 0 | 0 | 398 | 223 | 15 | 636 |
| USPS/MPA-T1-27 | Copies in Sacks | 0 | 5386 | 76243 | 0 | 77828 | 16061 | 175518 |
| USPS/MPA-T1-28 | Avg. Pieces per Sack | 0 | 34 | 39 | 0 | 58 | 46 | 177 |
| ODI OMITATA LE | Total Sacks | 0 | 158 | 1955 | 0 | 1342 | 349 | 3804 |

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-29. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number I by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-dig it trays SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

Response:

As indicated in the objections filed by MPA on February 2, 1998, Meredith is providing information in response to this interrogatory for the main file of two publications for calendar year 1997. No trays were used.

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-30. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in trays at second, class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per tray by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 6-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

Response:

As indicated in the objections filed by MPA on February 2, 1998, Meredith is providing information in response to this interrogatory for the main file of two publications for calendar year 1997. No trays were used.

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-31. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

Response:

As indicated in the objections filed by MPA on February 2, 1998, Meredith is providing information in response to this interrogatory for the main file of two publications for calendar year 1997. This information with regard to "bundles" is being compiled and will be provided in a supplementary response to USPS/MPA-T1-31.

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-32. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per bundle.

Response:

As indicated in the objections filed by MPA on February 2, 1998, Meredith is providing information in response to this interrogatory for the main file of two publications for calendar year 1997. This information with regard to "bundles" is being compiled and will be provided in a supplementary response to USPS/MPA-T1-32.

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-33. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular rates that were plant loaded in USPS provided transportation for each publication listed in response to interrogatory number 1.

Response:

As indicated in the objections filed by MPA on February 2, 1998, Meredith intends to provide information in response to this interrogatory for calendar year 1997. The matter is being researched and a supplementary response to USPS/MPA-T1-33 will be provided.

MAGAZINE PUBLISHERS OF AMERICA WITNESS CHRISTOPHER LITTLE RESPONSES TO INTERROGATORIES OF USPS

USPS/MPA-TI-34. Please also provide all data furnished in response to interrogatories 1 through 33 above in electronic format.

Response:

A disk will be provided to the Postal Service and filed as a Library Reference (MPA-LR-4).

DECLARATION

I, Christopher M. Little, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

Christopler M. Chille

Dated: February 5, 1998

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the rules of practice.

ames/R. Øregan

Washington, D.C. February 5, 1998